

KEY FACTS ABOUT BROCADE

Company Overview

- Founded in 1995
- Headquarters in San Jose, California
- **6,000** employees in **36** countries
- Customers in over **160** countries
- \$2.3+ billion in annual revenue
- NASDAQ: BRCD



Networking Leadership

- Pioneer of Ethernet fabrics, with 3,000+ Ethernet fabrics deployed
- The #2 vendor in data center networking market share (Source: IDC)
- Approximately 70% SAN switching market share (Source: Dell'Oro)
- Wireless networking leadership in Wi-Fi and LTE with Ruckus product family
- 15,000+ IP networking customers worldwide
- Market leader in storage fabrics



Software Networking for the New IP

- The most widely adopted NFV solution: the Brocade vRouter, with more than 100 million production hours
- 1.3+ million OpenFlow-enabled ports shipped in Brocade products
- The industry's first truly open SDN controller based on the OpenDaylight source project
- Virtual visibility and analytics solutions for advanced insight into service provider networks
- Virtual application delivery controller for the cloud or data center
- Virtual Evolved Packet Core (vEPC) solution purpose-built for virtualization and the cloud, including MVNO, M2M, and enterprise mobile services



Partnerships

- Strategic relationships with industry leaders such as Dell EMC, Fujitsu, HDS, HPE, Huawei, IBM, Intel, Lenovo, Microsoft, and VMware
- Demonstrated compatibility with more than 900 leading network products
- \$300+ million invested in interoperability and scalability labs



Technology Leadership

- Brocade is positioned as a "Challenger" in the Gartner Magic Quadrant for Data Center Networking
- Brocade is positioned as a "Visionary" in the Gartner Magic Quadrant for ADCs
- R&D Centers in California, Colorado, Minnesota, India, Germany, and the UK
- 614 networking patents issued and 359 patent applications pending worldwide
- 28,000+ networking professionals trained annually, with 17,500+ credentialed Brocade Professionals worldwide
- Brocade is recognized for providing "An Outstanding Customer Service Experience" (Source: JD Power)

Brocade® networking solutions help the world's leading organizations turn their networks into platforms for business innovation. With solutions spanning public and private data centers to the network edge, Brocade is leading the industry in its transition to the New IP network infrastructures required for today's era of digital business.